

Lulutai Airlines, Tonga's only national carrier, is dedicated to providing exceptional service and maintaining the highest standards of airworthiness across our fleet. We are currently seeking highly skilled and experienced candidates for the following vacant positions:

Positions	Requirements
<b>1. Commercial Manager</b>	<ul style="list-style-type: none"> <li>• Bachelor's degree or tertiary training in a relevant field, such as aviation or a related discipline</li> <li>• 3-5 years' experience in roles such as airlines operations or management</li> <li>• Leading the commercial requirements for the operation of Lulutai Airlines Ltd</li> <li>• Skills in scheduling, marketing, budgeting and team management</li> <li>• Implementing lawful directions of the Board, CEO, and CFO on commercial matters</li> <li>• Negotiating favourable commercial terms for clients, customers and business partners</li> <li>• Taking responsibility for increasing the revenue and earnings of the core business, and identifying and developing additional business revenue streams</li> <li>• Tracking and monitoring commercial performance across the business with the help of Revenue Management</li> <li>• Working on marketing proposals, business Development &amp; product Teams to support all tiers of customers and commercial partners</li> <li>• Excellent communication skills</li> <li>• Ability to work on multiple tasks, prioritize work, handle workloads and meet tight deadlines</li> <li>• Proficient in office software</li> </ul>
<b>2. Human Resources Officer</b>	<ul style="list-style-type: none"> <li>▪ Bachelor's degree or tertiary training in a relevant field</li> <li>▪ 1-3 years' experience in roles</li> <li>▪ Skills in managing every aspect of employment process, including orientation and training of new staff members, and managing payroll.</li> <li>▪ Assisting recruitment, interviewing, and hiring employees.</li> <li>▪ Providing training to employees on company policies and procedures.</li> <li>▪ Maintaining employee records</li> <li>▪ Developing with line manager HR planning strategies with consider immediate and long-term staff requirement.</li> <li>▪ Excellent communication skills</li> <li>▪ Ability to work on multiple tasks, prioritize work, handle workloads and meet tight deadlines</li> <li>▪ Proficient in office software</li> </ul>



<b>3. Maintenance Planner (2 positions available)</b>	<ul style="list-style-type: none"> <li>▪ Tertiary training on any relevant field</li> <li>▪ Skills in planning and schedule activities, collecting, documenting and managing data to assist in maintenance and repairs, generating work orders based on supervisor's request or maintenance management system, and working closely with leaders to solve maintenance management systems.</li> <li>▪ Excellent communication skills</li> <li>▪ Ability to work on multiple tasks, prioritize work, handle workloads and meet tight deadlines</li> <li>▪ Proficient in office software</li> </ul>
<b>4. Sales Agents (4 positions available)</b>	<ul style="list-style-type: none"> <li>▪ Form Seven graduate or Tertiary training on any relevant field</li> <li>▪ Skills in planning and schedule activities, collecting, documenting and managing data to assist in maintenance and repairs, generating work orders based on supervisor's request or maintenance management system, and working closely with leaders to solve maintenance management systems.</li> <li>▪ Excellent communication skills</li> <li>▪ Ability to work on multiple tasks, prioritize work, handle workloads and meet tight deadlines</li> <li>▪ Proficient in office software</li> </ul>
<b>5. Ramp Officers (6 positions available)</b>	<ul style="list-style-type: none"> <li>▪ Strong physical stamina and ability to lift heavy luggage.</li> <li>▪ Excellent customer service skills.</li> <li>▪ Ability to work in a fast-paced environment.</li> <li>▪ Flexibility to work various shifts, including weekends and holidays.</li> <li>▪ Team player with a positive attitude.</li> <li>▪ Previous experience in a similar role is a plus but not required.</li> </ul>

Job descriptions outlining the duties and requirements for the above positions can be available upon request from the Employee Services Team. Please call +6767710033/+6768834152 or email [hrms@lulutaiairlines.com](mailto:hrms@lulutaiairlines.com)

All applications must be addressed to the ***Employment Services Manager, Lulutai Airlines Limited, Nuku'alofa*** and **must include** the following documents:

- Cover letter
- Updated Curriculum Vitae
- Certified copies of your transcripts and certificates,
- 2 reliable reference letters, one must be from your current employer if available

Please take note that all applications **must be submitted before 4:30pm, Friday – 30 June, 2025** to [vacancy@lulutaiairlines.com](mailto:vacancy@lulutaiairlines.com) or drop off at the closest Lulutai Airlines office. Only applications that meet the requirements will be considered.

**Join us in ensuring the safety and excellence of Lulutai Airlines' operations. Apply today!**